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Most important tool for any technician is a properly stocked service truck.

A well-stocked service truck is the means by which technicians are able to perform their job in a timely manner. A stocked service truck is a must for any company that wants to be proficient on the job. The truck should be stocked with products required for annual maintenances as well as replacement parts for servicing and repairing heating and air conditioning systems. It's important that a technician has the ability, the equipment, and the resources to take care of your customers' needs.

When a technician shows up to a home, the homeowner expects them to be fully ready to go when they get there. They don't want to wait around for them to run to the supply house to get the things they need, and they shouldn't have to. Companies that are the most profitable have trucks that are stocked so that they can have the job done in a timely manner. Make sure that your company trucks have all the materials necessary to complete the call. There's ~~not~~ ~~much~~ very little that is worse ~~to-for~~ a homeowner than having to miss work and having a technician leave to get something while they sit and stew about how much the job is costing them and how much time they are missing from work. Not to mention paying for the technician to drive back and forth to the supply house.

Trucks should also have a good supply of batteries for all of the test instruments on board. Service can be a messy job at times, so it is a good idea to carry an extra set of work clothes in the truck. It is nice to have ~~a~~ clean clothes to change into before the next job, if needed. Keeping these clothes handy will enhance a technician's professional image. It is also a good idea to carry a set of winter gear to use when working in extreme outdoor temperatures.

[By Nancy Imhoof](#)

